# CORPORATE INFORMATION

### DIRECTORS

Executive Directors Mr. Gui Pinghu ( ) (Chairman) Ms. Zhang Yuan ( ) (Chief Executive Officer) Ms. Xu Li ( ) Ms. Zhu Feifei ( )

Non-executive Director Mr. Xu Chuntao ( )

Independent non-executive Directors Mr. Jiang Fuxin ( ) Ms. Feng Qing ( ) Mr. Vincent Cheng ( )

### AUDIT COMMITTEE

Mr. Vincent Cheng ( ) *(Chairman)* Mr. Jiang Fuxin ( ) Ms. Feng Qing ( )

#### **REMUNERATION COMMITTEE**

Ms. Feng Qing ( ) (Chairman) Mr. Vincent Cheng ( ) Ms. Zhu Feifei ( )

#### NOMINATION COMMITTEE

Mr. Jiang Fuxin ( ) (Chairman) Ms. Feng Qing ( ) Ms. Xu Li ( )

#### STRATEGY AND DEVELOPMENT COMMITTEE

Mr. Gui Pinghu ( ) *(Chairman)* Mr. Vincent Cheng ( ) Mr. Jiang Fuxin ( )

### JOINT COMPANY SECRETARIES

Ms. Zhi Hui ( ) Ms. Kam Mei Ha Wendy ( ) *FCS (PE), FCIS* 

### **REGISTERED OFFICE AND HEADQUARTERS**

30/F, Deji Building 188 Chang Jiang Road Xuanwu District Nanjing, Jiangsu Province PRC

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

40th Floor, Jardine House 1 Connaught Place Hong Kong Mr. Gui Pinghu ( ) Ms. Kam Mei Ha Wendy (

) FCS (PE), FCIS

### LEGAL ADVISERS

As to Hong Kong law Chiu & Partners 40th Floor, Jardine House 1 Connaught Place Hong Kong

As to PRC law Grandall (Nanjing) Law Firm 8/F, Building #B 309 Hanzhong Gate Avenue Nanjing, Jiangsu Province PRC

#### H SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

### PRINCIPAL BANKERS

Shanghai Pudong Development Bank Cheng Dong Branch 482 Zhongshan East Road Nanjing, Jiangsu Province PRC

Agricultural Bank of China Ma Qun Branch 2-16 Ma Qun Road Qixia District Nanjing, Jiangsu Province PRC

#### AUDITOR

Ernst & Young Certified Public Accountants 22/F, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong

#### STOCK CODE

3332

### COMPANY S WEBSITE

www.zs-united.com

NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# INTERIM REPORT

The board (the "Board") of directors (the "Directors") of Nanjing Sinolife United Company Limited (the "Company") is pleased to announce its unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2017 together with the comparative figures for the corresponding period in 2016 which are as follows:

# FINANCIAL HIGHLIGHTS

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# PRODUCT INFORMATION



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NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

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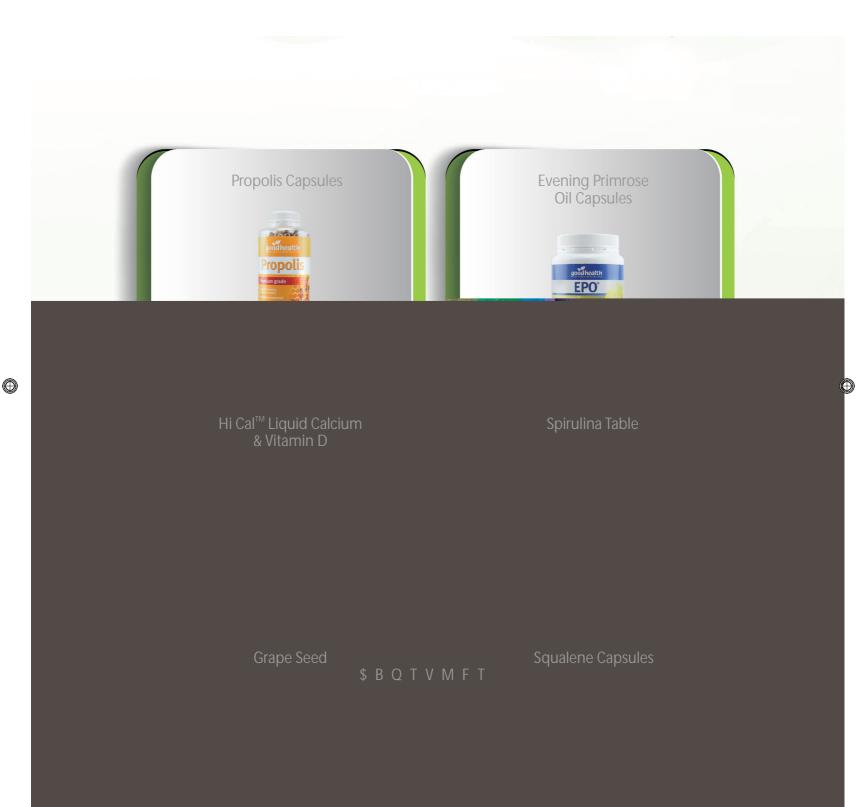
# PRODUCT INFORMATION



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NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# PRODUCT INFORMATION



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NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

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5 IF (SPVQ T SFWFOVF JODSFBTFE CZ GSPN 3.# NJM 1 SFG GRUSIOFFSJJOP DE S GE 28 OL FOLES PYJ NGBSUPFNMM ZNJ MJMDJI BEFOISBTRAUGG U 29. # NJM MJPO in 2017. The significant increase in the Group's revenue was mainly attributable to the increase in revenue of Good Health brand and Hejian brand. Due to the further integration strategies of "Zhongsheng" and "Hejian" brands and the increase in the Group's promotion expenses in the first half of 2017, the profit for the period remained about flat as compared with same period of previous year.

In 2017, the Group continued focusing on and applying its brand strategies of multi-channel marketing and diverse product portfolios, deeply cultivating in the global health industry centered in China and New Zealand. We operate business mainly through combining retail shops under Zhongsheng and Cobayer brands and the online model of Hejian brand internally, and the mutual penetration of distributors under Good Health brand, chain pharmacies and travel channels externally. We also conducted continual brand building and marketing by opening flagship stores at major e-commerce platforms at home and abroad and cooperating with large and medium TV shopping platforms at home. As of 30 June 2017, the Group sold an B H H S IP HG B E Y J T QJ SJ IP EHV (D) QUIFT S S P E X D JUDT D D M V; EI IP ID H T T F SOCHS IP E V C BTZFFSSJ F T products, 348 Good Health series products, 94 Hejian series products and 120 Living Nature series products.

The Group adopted a market-oriented research and product development strategy in 2017 to meet evolving customer demands and needs while achieving rapid growth. Expenses in relation to the Group's research and development activities in 2017 were mainly generated from new product development. The Group launched a total of 13 new products during the first half of 2017, including 2 Zhongsheng series products, 3 Hejian series products, 6 Good Health series products and 2 Living Nature series products. New products mainly comprised Zhongsheng Acer Truncatum Seed Oil Tablets (Pressed Candy), Zhongsheng Chitosan Oligosaccharide (Pressed Candy), Hejian L-Arabinose (Pressed Candy), Hejian Maitake D Fraction (Pressed Candy), Good Health Viralex Kids Chews and Good Health Pregnancy DHA.

The Group puts more efforts in brand promotion in 2017 by conducting continual brand promotion and marketing at home and abroad via various channels. Such marketing activities include domestically (i) acting as title-sponsor of the "2017 Online Celebrity Contest on Dream Star Project" (2017 ); (ii) participation in trade fairs such as the Twenty-first China International Nutritional Health Services Expo 2017 ( 2017 ) and the Fifth Imported Food Conference ( ); (iii) cooperating with domestic TV media to conduct TV shopping; and (iv) newspapers and media advertising, print advertising in shopping malls and internet advertising; and externally, (i) advertising on mainstream TV station in New Zealand; (ii) acting as sponsor of sports event such as Northern Mystics, a famous handball team in Auckland; and (iii) advertising on outdoor media, magazines and internet in Australia.

The Group has a fast-growing retail network and diversified sales platform to serve a broad customer base. Currently, the major selling channels of the Group cover brand retail stores, online marketing centre, cross-border e-commerce, TV shopping, overseas large-scale chain pharmacies, health goods supermarkets, tourist shops and distributors.

#### Gross profit

The Group's gross profit increased from RMB131.2 million in the first half of 2016 to RMB167.8 million in the first half of 2017. 5 I **f** S P VBQW FT **S**H BS HPQFTSTPNGB JSUEL B **D** S FGBSTPFNE J **Q** I **G** J ISBT NUGG U P J **Q** I **G** J ISBT NUGG 4 V D I decrease in gross profit margin was mainly due to the increased portion of the Group's total revenue generated from Good Health series products and the majority of the sales of Good Health series products through different distribution channels such as pharmacies and supermarkets generated a relatively low gross profit.

#### Other income and other expenditure

The Group's other income, mainly comprising interest income from the bank deposit and financial products purchased from banks as well as government grants, decreased from RMB6.8 million in the first half of 2016 to RMB3.0 million in the first half of 2017, which was mainly due to (i) decrease in interest income from the bank deposits and financial products; and (ii) decrease in government grants.

#### Selling and distribution expenses

5 I (FS P VT OF MBMOLEO THUS B VC OF DOST OF **B** TO FOLES P Y J N **B** O **B** M#Z N J M JMOUJ IRFO ISBTRUCG U **B** . # N J M JMOUJ IRFO ISBTRUCG S F Q S F B FO OQ US JPOY H N **B** O **E** M **Z** O I (FS P VS OF WTF O V F respectively. Such increase was primarily due to the increase in advertising and promotional expenses from RMB9.6 million in the first half of 2016 to RMB23.8 million in the first half of 2017.

#### Administrative expenses

5 I (F S P VB CE NTJ O J FT YU CS IBJOODTDEWSTRE **IB** TO FOLES P Y J N **B** O **B** NI#Z N J M JMDJ IRFO ISBTRUGG U P 3. # N J M JMDJ IRFO ISBTRUGG S F O S F B FO OO US JP OY H N B O E M IZ O I (FS P VS OF WT IS OF V OF F D U J W F M Z Such increase was primarily due to the increase in staff costs from RMB16.3 million to RMB21.4 million.

#### Income tax expenses

* O D B I	BFFFY Q FEOFTDF	STIE BEBTQFOESPY.	JNGBSUB⊁FNM#ZN	j mjmoji <b>rfo</b> isbt <b>rug</b> g	UB.#	N J M JMD J P O
the first half	of 2017, which sh	ows no material change	e. The Group's effect	ve tax rates in the first half	of 2016 an	d the first
IBMG	ΡG	XFSF	ВОЕ	SFTQFDU	JWFM	Z

#### Profit for the period

As a result of the foregoing, the Group's profit for the period increased from RMB40.3 million in the first half of 2016 to 3. # N J M JMQJ PGOJ IS BT RUG 5 I S F B G PUCI FF C W JT PB WHT S P X VTUU B CC SMPX CB JT UL I FF J H O J G J D B O U increase in sales of Good Health series products in the first half of 2017 partially being offset by the decrease in sales of Zhongsheng series products arising from the branding integrations of Zhongsheng and Hejian products; (ii) the significant increase in the marketing and promoting expenses arising from continuous increase in promotional activities for our brands during the period.

#### Cash flow

In the first half of 2017, cash and cash equivalents of the Group decreased by RMB70.1 million, which was mainly due to the OFDUB FFVU 07 KG P#X N J M JM09 07 FOS BE 100 JJO KM BIFU1/J UF 10FKG P#X N J M JM09 07 KO FBT 100 U 00 W/NJ BUG 07FKG Z C V J M3E J 1260 FHO BUOSJEFO W F T 0 J BNZF NO GU104 SU EFO 188 FBJ JB JO 0FFDUB J 00 G FMGP. # N J M JM09 P 00 B O D J O H activities (mainly bank borrowings). The cash and bank balances decreased by RMB7.0 million due to the exchange rate fluctuation.

#### Inventories

5 I (FS P VJ 00) WTF O O P S UF BB TT #FE N J M BMBJ UP O V O F "BT U % FD FN C B S # N J M KA U PP O Group's inventories comprise raw materials, work in progress, finished goods and merchandise. The inventories balances J O D S E BZ T F B D P N Q B SP A B OU I FFO PE G X I J DX B OZ S J N B VS UP NN IZFO D SJFOBOT VAF F NO E U WA BF ZM meet the demand of TV shopping platform. During the first half of 2017, inventory turnover was approximately 247 days (First half of 2016: 272 days).

#### Trade receivables

5 I (FS P VUCS ISTE ID F JBMNBPCVMD FB/TF#E N J M BMBJUP OV O F "BTU % F D F N C B S # N J M M J P O S F Q S F B FO (20) UD JSPCFBBOT OF S P Y J N BS US BSINF F2D F JUWVBSCOMPCFWDT IS US B E IB FZ TJISBTINUGG days), mainly due to the increase in the remaining carrying amount of trade receivables of Good Health. During the first half of 2017, the sales of Good Health series products increased significantly. As Good Health usually provides distributors with credit terms of 30 to 60 days, hence there was a large amount of trade receivables of the Group and an increase in the turnover days for trade receivables.

#### Trade payables

5 I (FS P VUCS BOTEBFZ BBCNMPFVTO B) F.#E N J M BMBJUP OV O F "BTU % F D F N C B S # N J M M J P O 5 V S OEPBW2 FRUSS BO EBFZ BXCF MS FETB Z TJISBTRUCG E B Z5TI (FS P VS OF N TB 0.0 B JZ OB + CF MSN FEBTJ O M Z amounts payable due from Good Health and Zhongsheng to suppliers.

#### Foreign exchange exposure

The Group conducts PRC business transactions principally in Renminbi while the Group conducts overseas business transactions principally in New Zealand Dollar and Australian Dollar. The management of the Group considered the exchange rate risk at the Group's operational level is not significant. The Group had not used any financial instruments for hedging purposes as at 30 June 2017. During the first half of 2017, the Group recorded an exchange loss of approximately RMB7.8 million (First half of 2016: RMB0.7 million), which was primarily due to the lower exchange rate of the Group's bank deposits denominated in United States Dollar and Hong Kong Dollar against RMB.

#### Borrowings and pledge of assets

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#### Capital expenditure

The Group invested approximately RMB11.8 million in the first half of 2017 (First half of 2016: RMB10.1 million) for building R&D centre, plant and equipment.

#### Capital commitments and contingent liabilities

As at 30 June 2017, the Group's capital commitments were approximately RMB26.7 million (As at 31 December 2016: RMB26.0 million), all of which were commitments for building R&D centre, plant and equipment. The Group had no material contingent liabilities as at 30 June 2017 (As at 31 December 2016: nil).

### OUTLOOK

For the second half of 2017, the Group will continue to adopt a branding-focused directly-owned specialty store and online platform business model and integrate with the newly acquired business to attract majority of existing consumers and potential consumers, and provide customers with health solutions.

The Group will continue to seize every opportunity to be the leading nutritional supplement provider in the market. From the beginning of 2017 to the date of this report, 2 new Zhongsheng series products, 6 new Good Health series products and 3 new Hejian series products have been launched to the markets, such as Zhongsheng Acer Truncatum Seed Oil Tablets (Pressed Candy), Hejian Maitake D Fraction (Pressed Candy), Good Health Viralex Kids Chews, Good Health Pregnancy DHA and so on.

The Board and the Chairman have confidence in the future development of the Group. Having a positive and pragmatic attitude towards the business development by the expansion of sales channels, the Group endeavours to strengthen national sales coverage, unswervingly implement the strategy to attract outstanding talents, expand professional management team and marketing team, build professional business management ideas and models. Barring unforeseen circumstances, the Group is optimistic about its performance in the second half of 2017.

#### HUMAN RESOURCES MANAGEMENT

Quality and dedicated staff is indispensable asset to the Group's success in the competitive market. By providing comprehensive training and corporate culture education periodically, our employees are able to obtain ongoing training and development in the nutritional supplements industry. Furthermore, the Group offers competitive remuneration packages commensurate with industry practice and provides various fringe benefits to all employees. The Group reviews its human resources and remuneration policies periodically to ensure that they are in line with market practice and regulatory S F R V J S F INB FUO + UVTO F U I (FS P ¥ Q Q M BY XZ PF SG LP SP DG F F N Q M PJ ZO FDF MT V EFJ NO CH M IP ZO FI F T Group, 262 employees of Shanghai Hejian Nutritional Food Products Company Limited ("Hejian"), 116 employees of GHP and \$ P C BJZOFVST U BS OF MFJ NB Q M IP ZG F W /J BO UH // BS OF MS V J DNUJ TO IF DE P U BS MM B O SE F M D O TG OFUSI F T J Y N P O U I T F O E F E + V O F B N P V O U F E U P B Q Q S P Y J N B U F M Z

As at 30 June 2017, the interests and short positions of the Directors, supervisors and chief executives of the Company in the share capital and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of U I &F D V & D LEVJ UF VOSSFETJ O BI & D D&F V F D P & D F SEF H JSTF UR FV SJ & FLEF Q O ETFFSD U J P & O' OP S T otherwise notified to the Company and The Stock Exchange of Hong Kong Limited ("Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules"), are set out below:

Name	Capacity	Nature of interest	Class of share of the Company	Number of shares held as at 30 June 2017 <sup>(1)</sup>	Approximate shareholding percentage in the relevant class of shares <sup>(3)</sup>	Approximate shareholding percentage in the total share capital <sup>(4)</sup>
Mr. Gui Pinghu	Director	Beneficial owner	Domestic Shares		-	
("Mr. Gui") <sup>(2)</sup>		Interest of spouse	Domestic Shares		-	
Ms. Zhang Yuan	Director	Beneficial owner	Domestic Shares			
		Beneficial owner	H Shares	218,000 (L)		
Ms. Xu Li	Director	Beneficial owner	Domestic Shares		-	
Ms. Zhu Feifei	Director	Beneficial owner	Domestic Shares			
Ms. Yu Min	Supervisor	Beneficial owner	Domestic Shares		-	
Ms. Wu Xuemei	Supervisor	Beneficial owner	Domestic Shares		-	

Notes:

- (1) The letter "L" denotes the person's long position in such securities.
- (2) Mr. Gui is the spouse of Ms. Wu Yanmei. Under the SFO, Mr. Gui was deemed to be interested in the same number of shares in which Ms. Wu Yanmei was interested.
- (3) The percentages are calculated based on the total issued shares of the Company of 946,298,370, being the total number of issued T I B S ROTISE P N Q B CO UZ FHISM PP CG BGMB SOLECE HIJJ CO BHOP D P VU O CU V S TU II B S G T J T T B D BE M M C TU UFF E Company pursuant to the exercise of the over-allotment option set out in the announcement of the Company dated 29 January 2014; (ii) the new 62,717,770 domestic shares of the Company issued and allotted on 14 June 2016 pursuant to the acquisition agreement T FPUV JUQU I DF J S DP VG M SB PS N Q B CO UZ F 'EF C S V B SBZO E JU II OF F X ) T I B SP ROTISE P N Q B TOTZE D E allotted on 22 December 2016 pursuant to the subscription agreement set out in the announcement of the Company dated 13 December 2016.
- (4) As at 30 June 2017, the number of issued domestic shares and H shares of the Company was 673,828,770 and 272,469,600 respectively.

Save as disclosed above, as at 30 June 2017, none of the Directors, supervisors and chief executives of the Company, or any of their spouses, or children under 18 years of age, has any interests or short positions in the shares and underlying shares of U I **\$F** P N Q **B** O **IZ** P **\$** O **# \$F** H JSTFUR FV **\$J \$E** FF L JSTFUR FV **\$J \$E** FFLEF **Q** O ETFFSD U J P **G** I **4** ' **O \$** F R V U **\$E** FFOE P U JUCPUIFFE Company and the Stock Exchange pursuant to the Model Code.

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Save as disclosed under the section headed "Directors', Supervisors' and Chief Executives' Interests and Short Positions in Shares and Underlying Shares", at no time in the first half of 2017 was the Company or any of its subsidiaries or fellow subsidiaries a party to any arrangements which enable the Directors and supervisors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate, and none of the Directors and supervisors, or any of their spouses or children under 18 years of age was granted any right to subscribe for the equity or debt securities of the Company or any other body corporate nor had exercised any such right.

# SUBSTANTIAL SHAREHOLDERS INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

"TB U + V O F U IJFO U FBSOFTET BOSTPUT J PU G POPOF TS TX P D PT M EP S P FO IDF M TB ITB TS OF TJFT T V F E share capital of the Company (other than Directors and supervisors of the Company), as recorded in the register required to be kept by the Company under section 336 of the SFO are set out below:

Shareholders	Nature of interest	Class of share of the Company	Number of shares held as at 30 June 2017 <sup>(1)</sup>	Approximate shareholding percentage in the relevant class of share capital <sup>(4)</sup>	Approximate shareholding percentage in the total share capital <sup>(3)</sup>
Ms. Wu Yanmei <sup>(2)</sup>	Beneficial owner Interest of spouse	Domestic Shares Domestic Shares			
Ms. Zhou Li	Beneficial owner	Domestic Shares	44,084,321 (L)		
Mr. Cheng Xiaowei <sup>(6)</sup>	Interest of spouse	Domestic Shares	44,084,321 (L)		
Mr. Ji Changqun	Interest of controlled corporation	H Shares	(7)	-	
Magnolia Wealth International Limited	Interest of controlled corporation	H Shares	(7)	-	
Fullshare Holdings Limited	Interest of controlled corporation	H Shares	(7)	-	
Five Seasons XVII Limited	Interest of controlled corporation	H Shares	(7)	-	
Five Seasons XIV Limited	Beneficial owner	H Shares	(7)	-	
Shanghai Fosun Capital Equity Investment Fund Partnership Enterprise (LP)	Beneficial owner	Domestic Shares	61,111,000 (L) <sup>(8)</sup>		
Shanghai Fosun Capital Investment Management Co., Ltd.	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>		

Shanghai Fosun Industrial Investment Co., Ltd.	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Shanghai Fosun High Technology (Group) Co., Ltd.	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Fosun International Limited	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Fosun Holdings Limited	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Fosun International Holdings Ltd.	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Mr. Guo Guangchang	Interest of controlled corporation	Domestic Shares	61,111,000 (L) <sup>(8)</sup>
Mr. Chen Xuelin	Beneficial owner	H Shares	
First Beijing Investment (Cayman) Limited	Investment manager	H Shares	(9)
First Manhattan Co.	Investment manager	H Shares	(9)
First Manhattan LLC	Interest of controlled corporation	H Shares	(9)

Notes:

(1) The letter "L" represents long position in such securities.

- (2) Ms. Wu Yanmei is the spouse of Mr. Gui. Under the SFO, Ms. Wu Yanmei was deemed to be interested in the same number of shares in which Mr. Gui was interested.
- (3) The percentages are calculated based on the total issued shares of the Company of 946,298,370, being the total number of issued T | B \$7 K0 T \$F P N Q B CO VZ FHISM PP CG BGMB SOLECOB HLJJ CO BLHOP D P VU O CEV S TU || BF \$8 KG T J T T VG D BE M M CP 2U UFF E Company pursuant to the exercise of the over-allotment option set out in the announcement of the Company dated 29 January 2014; (ii) the new 62,717,770 domestic shares of the Company issued and allotted on 14 June 2016 pursuant to the acquisition agreement T FPUV JUQU | DF J S DP VG MI \$8 FS N Q B CO VZ F 'EF C S V B SBZ O E JU V CF F X ) T | B \$7 K0 T V Q B TO TZVB D E allotted on 22 December 2016 pursuant to the subscription agreement set out in the announcement of the Company dated 13 December 2016.

(4) As at 30 June 2017, the number of issued domestic shares and H shares of the Company was 673,828,770 and 272,469,600 respectively.

66 OF D F N C F. ST ; I P V J. S ; I P V P O4 H B O H U B JI B\* 00 ZWJ FOT\$UPNNFOOBUONZJ(U F E ), 4 I B O H II PB O H \$X1FVJB O\*HD ZWF F T\$UF ND FUOBS US U O (F S T I J Q ( )), Shanghai Baojiehui Chuangye \* O W F T1UBNS FUOD UFJSNTJ(U D E ( )), Hejian and the Company entered into an acquisition agreement (as supplemented by supplemental acquisition agreement dated 22 January 2016), pursuant to which the Company has conditionally agreed, amongst other things, to issue and allot 44,084,321 domestic shares of the Company to Ms. Zhou Li, as a part of the consideration of the acquisition of Hejian. The allotment was completed on 14 June 2016.

- (6) Mr. Cheng Xiaowei is the spouse of Ms. Zhou Li. Under the SFO, Mr. Cheng Xiaowei was deemed to be interested in the same number of shares in which Ms. Zhou Li was interested.
- (7) On 13 December 2016, the Company and Five Seasons XIV Limited entered into a subscription agreement, pursuant to which Five 4 F B T 9P \* Q7 JT N J I UB FID EP O E J UB J HP SOEIBFPMEV MC ZT ICS SP JS C F O F X T I B S5 FI IB M M P XU BNDF PONUQ NP EO U F E December 2016.

Five Seasons XIV Limited was wholly owned by Five Seasons XVII Limited, which was wholly owned by Fullshare Holdings Limited. 'V M M)TPINS S JFJONHJTUBFITE NOS EU BIO Q S P Y J N B CJ ZF BMHZO BI FM BJ 1631 OU W F S O JB NU JJ XPIEJEBAS NOS XT I P N97 XXI OZ F E by Mr. Ji Changqun.

Accordingly, Five Seasons XVII Limited, Fullshare Holdings Limited, Magnolia Wealth International Limited and Mr. Ji Changqun were EFFNFE UP IPME JOUFSFTUT JOUIF ) TIBSFT PG UIF \$PNC

(8) These 61,111,000 domestic shares of the Company were held by Shanghai Fosun Capital Equity Investment Fund Partnership & O U F S Q 12 J J 12 B B ITF NB EU B Q Q S P Y J N BCUZEFINB 20 H P B 35 69 Q 1 0 BV NF T. US 100 FB 0H UF \$NPF- 0U UE I B O H I B J Fosun Capital Investment Management Co., Ltd. is the general partner of Shanghai Fosun Capital Equity Investment Fund Partnership & O U F S Q 15 J B 0 H P B 35 69 Q 1 0 BV NF T. US 100 FB 0H UF \$NPF- 0U 02 B F T U P C Z4 I B O H P B 37 0 EV T 0 50 J FBTMU N F O U \$ P - U E 4 I B O H I B J ' P T V O \* O E V T U S J B M \* O W F T U N F O U \$ P - U E X B T I

4 I B O' FI T BY JOH5 IF D I O P (MSPPBN/ 12Q U XE B XT I P 174 XM OZ 0E ZE P T ¥ OD U F S G JB NU JJXDPI 160 BBA BMITF NB EU P C Z Fosun Holdings Limited.

'PT) Ψ OM E J\_DNHJTXUBFXTEIP WIKYOZ (EZPT ¥OUFSO) BPDM JEPJOD BH MTJ DX BITF MBEUP CZS (VP Guangchang.

Under the SFO, the general partner of a limited liability partnership is regarded as having de facto control of the limited liability partnership even though its shareholding in the limited liability partnership may be less than one third. Accordingly, Shanghai Fosun Capital Investment Management Co., Ltd., Shanghai Fosun Industrial Investment Co., Ltd., Shanghai Fosun High Technology (Group) Co., Ltd., Fosun International Limited, Fosun Holdings Limited, Fosun International Holdings Ltd. and Mr. Guo Guangchang were deemed to hold interests in the 61,111,000 domestic shares of the Company held by Shanghai Fosun Capital Equity Investment Fund Partnership Enterprise (LP) under the SFO.

# 'FJJSKTJ00/0WHFTU\$NBFZONUBNOJUFSEPNUHTVCTJEIFBMLSEJFFTTF) TIBSIDIDUDTBQBBDUJOUWZFTUNFOU NBOB'HJFS#STFUJK'DOWHFTU\$NBFZONUBNOJXUBFITFB8EUPCZJS.TBUDIBU\$DIXBIOTBQBBDUJOUWZFTUNFOU .BOIBUUBO -- \$ "DDPSEJOHMZ'JSTU.BOIBUUBO \$ PBOE'JSTU.BOIBU under the SFO.

Save as disclosed above, as at the date of this report, the Company had not been notified by any persons (other than Directors, supervisors or the chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which shall be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO and recorded in the register kept by the Company pursuant to section 336 of the SFO.

1 V S T UV BB VO MU F P #0 I -FJ T U3 JV OWLHFIDF I B O 6% FJ S F BD OUTEPV SQTF S JWO JGT PP SSTN J BOWDJEPPB OP 6 publication of the Company's 2016 annual report is set out below:

- t 3FTJHOBUJPO PG.S (VJ 1JOHIV BT EJSFDUPS PG 6, -UE
- t 3FTJHOBUJPO PG.T ; IBOH : VBO BT EJSFDUPS PG / BUVSF T
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- t "Q Q P JP OG SI 5N BF9POJ LOO H BIND ON KHP JH OF LOO IN SB BOMB PHOEF ISFF H"BG MG %B FF SQ TB S RU GAN IFBOOUH PH BE VF O High Technology (Group) Co., Ltd.

Save as disclosed above, there is no other change in the Directors' and supervisors' information required to be disclosed V O E F S 3 V M F # P G U I F - J T U J O H 3 V M F T

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules on the Stock Exchange as the code of conduct for Directors in their dealings in the Company's securities.

The Company has made specific enquiry with the Directors and all the Directors confirmed that they have complied with the Model Code throughout the six months ended 30 June 2017 and up to the date of this report.

### CODE OF CORPORATE GOVERNANCE PRACTICE

The Company's corporate governance practices are based on the principles as set out in the Corporate Governance Code ("CG Code") contained in Appendix 14 to the Listing Rules.

In the opinion of the Directors, the Company has complied with the code provisions of the CG Code throughout the six months ended 30 June 2017 and up to the date of this report.

### INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend for the six months ended 30 June 2017 (First half of 2016: nil).

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY S LISTED SECURITIES

For the six months ended 30 June 2017, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

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# B TPFOELIJFO G P SUN I BB OD JV PC OBM W DB NUMEP B SE PMNFQ BB OOXEZ UU JLEOO P X NP KB E 961 F S F BD NU KP BS TT U of the Company's total issued share capital was held by public as at the date of this report.

### AUDIT COMMITTEE

The audit committee of the Company ("Audit Committee") has been established in compliance with Rule 3.21 and Rule 3.22 of the Listing Rules and with written terms of reference in compliance with the CG Code. It consists of three independent non-executive Directors, namely Mr. Jiang Fuxin, Ms. Feng Qing and Mr. Vincent Cheng. Mr. Vincent Cheng serves as the chairman of the Audit Committee. The primary responsibilities of the Audit Committee are to assist the Board in reviewing the financial information and reporting process, risk management and internal control systems, effectiveness of the internal audit function, scope of audit and appointment of external auditors, and arrangements to enable employees of the Company to raise concerns about possible improprieties in financial reporting, internal control or other matters of the Company.

The unaudited condensed consolidated interim results of the Group for the six months ended 30 June 2017 has also been reviewed by the Audit Committee.

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME for the six months ended 30 June 2017

	Notes	2017 RMB 000 (unaudited)	2016 RMB'000 (unaudited)
REVENUE Cost of sales	3, 4		186,809
Gross profit			131,174
Other income and gains Selling and distribution expenses Administrative expenses Other expenses Share of profits and losses of a joint venture	4		(32,743) (881) 328
Profit before tax Income tax expense	6		(13,818)
Profit for the period			
Attributable to: Equity holders of the parent Non-controlling interests			37,772
Other comprehensive income that may be reclassified to profit or loss in subsequent periods, net of tax Exchange differences on translation of foreign operations			6,269
Total comprehensive income for the period			46,604
Attributable to: Equity holders of the parent Non-controlling interests			41,912 4,692
			RMB
Earnings per share: — Basic and diluted	8		DFOU

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# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 30 June 2017

	Notes	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB <sup>,</sup> 000 (audited)
Non-current assets Property, plant and equipment Prepaid land lease payments Goodwill			10,710
Other intangible assets Investment in a joint venture			6,304
Deferred tax assets Pledged deposit Prepaid investment payments			1,216
Other non-current assets			7,297
Total non-current assets			340,269
Current assets Inventories			
Trade receivables	10		39,674
Prepaid land lease payments			247
Prepayments, deposits and other receivables	11		9,996
Other current assets			-
Pledged deposits			367
Cash and cash equivalents	12		
Total current assets			
Total assets			983,664
Current liabilities	10		
Trade payables	13 14		
Other payables and accruals Interest-bearing loans and borrowings	14		
Tax payables			18,020
Total current liabilities			84,904
NET CURRENT ASSETS			
TOTAL ASSETS LESS CURRENT LIABILITIES			898,760

NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 30 June 2017

	Notes	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB <sup>,</sup> 000 (audited)
NON-CURRENT LIABILITIES Deferred tax liabilities Provision			17,244 707
Total non-current liabilities			
NET ASSETS			880,809
Equity attributable to equity holders of the parent Share capital Reserves	16		94,630
Non-controlling interests			
TOTAL EQUITY			880,809

NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the six months ended 30 June 2017

				Attributed to e	equity holders of	f the parent				
	Notes	Share capital RMB'000	Capital reserve RMB'000	Translation reserve RMB'000	Surplus reserve RMB'000	Merger reserve RMB'000	Retained profits RMB'000	Total RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
At 1 January 2017										
Profit for the period Exchange difference on translation of foreign operations Total comprehensive income for the period										
Dividend declared	7									
At 30 June 2017 (unaudited)								·		
At 1 January 2016		83,817				(3,871)	188,492			
Profit for the period		-	-	-	-	-	37,772	37,772		
Exchange difference on translation of foreign operations		-	-	4,140	-	-	-	4,140	2,129	6,269
Total comprehensive income for the period		-	-	4,140	-	-	37,772	41,912	4,692	46,604
lssue of shares for the acquisition of a subsidiary Dividend declared	7	6,272	123,728	-	-	-	- (129,007)	130,000 (129,007)	-	130,000 (129,007)
At 30 June 2016 (unaudited)		90,089	483,803			(3,871)				763,310

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NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

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# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS for the six months ended 30 June 2017

	Notes	2017 RMB 000 (unaudited)	2016 RMB'000 (unaudited)
Net cash used in operating activities			(12,163)
Net cash used in investing activities			
Net cash generated from/(used in) financing activities			(2,629)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of the period			(29,087)
Effect of exchange rate changes on cash and cash equivalents			1,181
Cash and cash equivalents at end of the period	12		

### 1. CORPORATE AND GROUP INFORMATION

The Company was a joint stock limited liability company established in The People's Republic of China (the "PRC"). The address of its registered office is 30/F, Deji Building, 188 Chang Jiang Road, Xuanwu District, Nanjing, Jiangsu Province, PRC.

The Group is principally engaged in the manufacturing and sale of nutritional supplements and health food products in the PRC, Australia and New Zealand.

#### Information About Subsidiaries

Particulars of the Company's subsidiaries are as follows:

Name	Place of incorporation or establishment and place of operation/or of incorporation and establishment/type of legal entity	Fully paid share capital/ registered capital	Percentage of equity attributable to the Company Direct Indirect	Principal activities
	The PRC 17 June 2003 Limited liability company	RMB20,000,000	-	Manufacture, processing and sale of health food products
	The PRC 26 March 2008 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 2 April 2008 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 9 April 2008 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 10 April 2008 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 22 April 2008 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 30 April 2008 Limited liability company	RMB600,000	-	Retailing of health food products

NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# 1. CORPORATE AND GROUP INFORMATION (CONTINUED)

Information about subsidiaries (Continued)

Name	Place of incorporation or establishment and place of operation/or of incorporation and establishment/type of legal entity	Fully paid share capital/ registered capital	Percentage of equity attributable to the Company Direct Indirect	Principal activities
	The PRC 27 June 2008 Limited liability company	RMB600,000	-	Retailing of health food products
Australia Cobayer Health Food Co Pty Ltd.	Australia 2 March 2009 Limited liability company	AUD2,000	-	Trading of food products
	The PRC 23 April 2009 Limited liability company	RMB600,000	-	Retailing of health food products
	The PRC 6 April 2011 Limited liability company	3 . #	-	Retailing of health food products
	The PRC 28 April 2011 Limited liability company	RMB100,000	-	Retailing of health food products
	The PRC 23 May 2011 Limited liability company	RMB100,000	-	Retailing of health food products
	The PRC 24 June 2011 Limited liability company	RMB100,000	-	Retailing of health food products
	The PRC 18 November 2013 Limited liability company	3.#	-	Retailing of health food products
	The PRC 20 August 2014 Limited liability company	RMB10,000	-	Retailing of health food products

NANJING SINOLIFE UNITED COMPANY LIMITED / INTERIM REPORT 2017

# 1. CORPORATE AND GROUP INFORMATION (CONTINUED)

Information about subsidiaries (Continued)

Name	Place of incorporation or establishment and place of operation/or of incorporation and establishment/type of legal entity	Fully paid share capital/ registered capital	Percentage of equity attributable to the Company Direct Indirect	Principal activities
	The PRC 17 July 2014 Limited liability company	RMB10,000	-	Retailing of health food products
	The PRC 30 October 2014 Limited liability company	RMB10,000	-	Retailing of health food products
	fl The PRC 21 October 2014 Limited liability company	RMB120,000,000	-	Investment holding
	The PRC "QSJM Limited liability company	RMB1,000,000	-	Retailing of health food products
Good Health Products Limited	New Zealand 22 December 1987 Limited liability company	NZD2,200,002	-	Manufacture, processing and sale of health food products
	Hong Kong . B S D I Limited liability company	HKD1	-	Trading of food products
	The PRC 30 May 2007 Limited liability company	RMB20,000,000	-	Retailing of health food products
	The PRC 30 September 2011 Limited liability company	RMB1,000,000	-	Information technology maintenance services

### 1. CORPORATE AND GROUP INFORMATION (CONTINUED)

Information about subsidiaries (Continued)

Name	Place of incorporation or establishment and place of operation/or of incorporation and establishment/type of legal entity	Fully paid share capital/ registered capital	Percentage of equity attributable to the Company Direct Indirect	Principal activities
Living Nature Natural Products Limited	New Zealand 1987 Limited liability company	NZD14,784,444	-	Manufacture, and sale of cosmetics and skin care products

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() PFPBENTISJPIE V JDNUJTUIF (#JIBWM JNMUBBD PNNJQUBO20DZPS QJRØ5FBKUBBENJBO20IEJDUIFFO UFJRSVFJUZ interest was owned by Shanghai Weiyi.

### 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP S ACCOUNTING POLICIES

### 2.1 Basis of Preparation

These unaudited interim condensed consolidated financial statements of the Group for the six months ended 30 June 2017 (the "period") have been prepared in accordance with HKAS 34 Interim Financial Reporting.

These unaudited interim condensed consolidated financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

These unaudited interim condensed consolidated financial statements do not include all information and disclosures required in the Group's annual consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2016.

# 2. BASIS OF PREPARATION AND CHANGES TO THE GROUP S ACCOUNTING POLICIES (CONTINUED)

#### 2.2 New Standards, Interpretations and Amendments Adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2016, except for the adoption of new standards and interpretations effective as of 1 January 2017. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and the effect of these changes are disclosed below. Although these amendments apply for the first time in 2017, they do not have a material impact on the interim condensed consolidated financial statements of the Group. The nature and the impact of each amendment is described below:

Amendments to HKAS 7 Statement of Cash Flows: Disclosure Initiative

The amendments require entities to provide disclosures about changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendment, entities are not required to provide comparative information for preceding periods. The Group is not required to provide additional disclosures in its condensed interim consolidated financial statements, but will disclose additional information in its annual consolidated financial statements for the year ended 31 December 2017.

Amendments to HKAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrecognised Losses The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

The Group applied the amendments retrospectively. However, their application has no effect on the Group's financial position and performance as the Group has no deductible temporary differences or assets that are in the scope of the amendments.

### 3. OPERATING SEGMENT INFORMATION

#### (a) Reportable Segments

The Group determines its operating segments based on the reports reviewed by the chief operating decision maker that are used to make strategic decisions. For management purposes, the Group operates in one business unit based on its products, and has one reportable segment which is the manufacture and sale of nutritional supplements and the sale of packaged health food products in the PRC, New Zealand and Australia.

#### (b) Geographical Information

Most of the group companies are domiciled in the PRC and the majority of the non-current assets are located in the PRC and New Zealand. The Group's revenue from external customers is primarily derived in the PRC and New Zealand.

The following is an analysis of the Group's revenue from its major markets:

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB <sup>.</sup> 000 (unaudited)
Mainland China New Zealand Australia Others		1,687
		186,809

#### (c) Non-Current Assets

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Mainland China New Zealand Australia		128,431 29,191

The non-current asset information above is based on the locations of the assets and excludes goodwill, investment in a joint venture, deferred tax assets, pledged deposit, prepaid investment payments and other non-current assets.

### 3. OPERATING SEGMENT INFORMATION (CONTINUED)

### (d) Information About Major Customers / P SFWFOVF GSPN USBOTBDUJPOT XJUI B TJOHMF FYUFSOB

### 4. REVENUE, OTHER INCOME AND GAINS

Revenue represents the net invoiced value of goods sold, after allowances for returns and trade discounts and the value of services rendered.

An analysis of revenue, other income and gains is as follows:

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB'000 (unaudited)
Revenue Sale of goods Rendering of services		1,033
		186,809
Other income and gains Bank interest income		
Short-term investment income (PWFSONFOU HSBOUT		160 1,890
Other		10

7 B 15 JP RVVFTS BO 5N EFICOS UNCTIFF FS OF D F G KRZ SP P T M JP 100 BB MO P N W DF M PG OS NM NPODELUB WM F S 09 NFFBSOGS UF no unfulfilled conditions or contingencies relating to these grants.

### 5. PROFIT BEFORE TAX

Profit before tax is arrived at after charging:

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB <sup>,</sup> 000 (unaudited)
Cost of inventories sold Staff costs Amortisation of prepaid land lease payments Amortisation of intangible assets		43,387 123 1,148
Auditor's remuneration Depreciation of property, plant and equipment Operating lasse payments on properties and retail shops		2,680
Operating lease payments on properties and retail shops Research and development expenses		1,263

### 6. INCOME TAX EXPENSE

The amounts of income tax expense in the condensed consolidated statement of comprehensive income represent:

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB <sup>,</sup> 000 (unaudited)
Current — PRC — New Zealand — Australia		-
		17,111
Deferred tax		(3,293)
Income tax expense		13,818

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### 7. DIVIDEND

Dividend declared by the Company for the six months ended 30 June 2017 and 2016 as disclosed in the condensed consolidated statement of changes in equity were as follows:

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB'000 (unaudited)
Dividend approved during the period		129,007

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### 8. EARNINGS PER SHARE

The basic earnings per share for the six months ended 30 June 2017 and 2016 are calculated based on the profit for the period of attributable to ordinary equity holders of the parent and the weighted average number of ordinary shares of 946,298,370 (2016: 848,621,962) in issue during the year, as adjusted to reflect the rights issue during the year.

	30 June 2017 RMB 000 (unaudited)	30 June 2016 RMB'000 (unaudited)
Earnings Earnings for the purpose of basic earnings per share calculation		
	30 June	30 June
	2017	2016
	(unaudited)	(unaudited)
Number of shares Weighted average number of ordinary shares for the purposes of basic earnings per share calculation		848,621,962

### 9. PROPERTY, PLANT AND EQUIPMENT

No impairment losses were recognised in respect of property, plant and equipment for both periods. During the period, additions to property, plant and equipment amounted to RMB11,779,678 (First half of 2016: RMB11,161,469) excluding property, plant and equipment acquired through a business combination (see Note 20).

### 10. TRADE RECEIVABLES

	30 June 2017	31 December 2016
	RMB 000	RMB'000
	(unaudited)	(audited)
Trade receivables Impairment		
		39,674

In general, the entities in the Group has no credit period granted to the retail customers, and invoices would be due once they have been issued. The credit period offered by the Group to its distributors is generally 30 to 90 days. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

The ageing analysis of trade receivables (net of impairment losses) as of the end of each reporting period, based on the invoice date and net of provisions, is as follows:

	30 June 2017 RMB 000	31 December 2016 RMB'000
	(unaudited)	(audited)
Within 1 month Over 1 month but within 3 months Over 3 months but within 1 year Over 1 year		26,840 1,376 304
		39,674

### 10. TRADE RECEIVABLES (CONTINUED)

The movements in provision for impairment of trade receivables are as follows:

	30 June 2017	31 December 2016
	RMB 000 (unaudited)	RMB'000 (audited)
	(undurred)	(dddited)
At beginning of the period		284
Impairment losses recognised		297

Included in the above provision for impairment of trade receivables is a provision for individually impaired trade SFDFJFWCB3.C#MFT 3. # XJUBDBSSBZNJFOVEROFUGCPCFUGCPSPWPJCGJ#PO 3. #

The aging analysis of the trade receivables that are not individually nor collectively considered to be impaired is as follows:

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Neither past due nor impaired Less than 1 month past due		32,836
1 to 3 months past due Over 3 months past due		829
		39,674

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

### 11. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Prepayments Deposits and other receivables		3,992
Interest receivable		136
		9,996

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

### 12. CASH AND CASH EQUIVALENTS

For the purpose of the interim condensed statement of cash flows, cash and cash equivalents are comprised of the followings:

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Cash at bank and in hand Time deposits		276,242
Less: Pledged time deposit Pledged fixed term deposit		(367) (1,216)
Cash and cash equivalents		

### 13. TRADE PAYABLES

The ageing analysis of trade payables as of the end of each reporting period is as follows:

	30 June 2017 RMB 000	31 December 2016 RMB'000
	(unaudited)	(audited)
Within 1 month Over 1 month but within 3 months Over 3 months but within 1 year Over 1 year		1,078 238

The trade payables are non-interest-bearing and are normally settled on 30-60 day terms.

### 14. OTHER PAYABLES AND ACCRUALS

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Deferred income Other payables		293
Accrued payroll		19,266
Other tax payables		9,222
Dividend payable		-
Interest payable		-
Advance from customers		8,070

Other payables are non-interest-bearing.

### 18. OPERATING LEASE ARRANGEMENTS AS LESSEE

#### As Lessee

The Group leases the majority of its shops and office properties under operating lease arrangements. The terms of property leases range from one to five years.

The total future minimum lease payments under non-cancellable operating leases are due as follows:

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Within one year In the second to fifth years, inclusive After five years		7,691

### 19. COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

	30 June 2017 RMB 000 (unaudited)	31 December 2016 RMB'000 (audited)
Contracted, but not provided for: Land and buildings Plant and machinery		
Authorised, but not contracted: Capital contributions payable to non-controlling interests		70,000

### 20. BUSINESS COMBINATION

#### Information on Prior Year Acquisition

(a) Acquisition of Living Nature Natural Products Ltd ("LN")

0 O . B Z U I (FS P BY D2 R V J S J G2 U FJSOF/ T / J TEM J N M U E D P M DJUBOZODZP S D 0 P S X8 U F E Zealand that specialises in the manufacture of cosmetics and skincare products. The acquisition has been accounted for using the acquisition method. The interim condensed consolidated financial statements include the result of LN for the one month period from the acquisition date.

The fair values of the identifiable assets and liabilities of LN as at the date of acquisition were:

	Fair value recognised on acquisition RMB 000
Assets Property, plant and equipment Intangible assets-trademark Intangible assets-license	2,386 4,413
Intangible assets-customer relationship Inventories Trade receivables Prepayments, deposits and other receivables Cash and cash equivalents	4,176
Liabilities Trade payables Other payables and accruals Amount due to the shareholder Deferred tax liabilities	(2,629)
Total identifiable net assets at fair value	8.793
Goodwill arising on acquisition	
Total purchase consideration of the acquisition	
Satisfied by cash	

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### 20. BUSINESS COMBINATION CONTINUED

#### Information on Prior Year Acquisition (continued)

 (a) Acquisition of Living Nature Natural Products Ltd ("LN") (continued) An analysis of the cash flows in respect of the acquisition is as follows:

	RMB 000
Total purchase consideration of the acquisition	
Cash and bank balance acquired	(44)
Net cash outflow on acquisition (included in cash flows from inv	vesting activities)
'S PUNIERBUPBEDRVJT/JIUBDPP00US3J.C#VUF consolidated profit before tax for the six months ended 30 Jur beginning of the year, revenue and profit before tax of the BOE 3.#	ne 2016. If the acquisition had taken place at the
The goodwill recognised is primarily attributed to the expecte the assets and activities of LN with those of the Group. The good	
5 I ( S P V O D VUS SS EF OE T DB PD TPUOG TP #O G PUS expensed and are included in administrative expenses in profit statement of cash flows.	

(b) Acquisition of Shanghai Hejian Nutritional Food Products Company Limited ("Hejian")

0 O + V O F U I (FS P BY D R V J S F @ U FJSOFFTK U) B KO J B MO J N M U B D P M QUBOXODZP S Q P S B U F E in China that specialises in the retailing of nutritional supplements. The acquisition has been accounted for using the acquisition method. The purchase consideration for the acquisition was in the form of shares. 62,717,770 domestic shares of the Company were issued at a fair value of RMB130,000,000, as disclosed in note 16 to the financial statements. The interim condensed consolidated financial statements include the result of Hejian for the one month period from the acquisition date.

### 20. BUSINESS COMBINATION CONTINUED

### Information on Prior Year Acquisition (continued)

(b) Acquisition of Shanghai Hejian Nutritional Food Products Company Limited ("Hejian") (continued) The fair values of the identifiable assets and liabilities of Hejian as at the date of acquisition were:

	Fair value recognised on acquisition RMB 000
Assets	
Property, plant and equipment	6,278
Intangible assets-trademark	39,400
Intangible assets-customer relationship	12,040
Intangible assets-health food certificate	182
Deferred tax assets	
Other non-current assets	4,608
Inventories	13,061
Trade receivables	322
Prepayments, deposits and other receivables	4,464
Available-for-sale investments	3,000
Cash and cash equivalents	10,030
	98,760
Liabilities	
Trade payables	(8,964)
Other payables and accruals	(24,787)
Tax payables	(6,930)
Deferred income	
Deferred tax liabilities	(13,664)
Other non-current liabilities	(680)
Total identifiable net assets at fair value	42,777
Goodwill arising on acquisition	87,223
Total purchase consideration of the acquisition	130,000
Satisfied by shares at fair value	130,000

### 20. BUSINESS COMBINATION CONTINUED

#### Information on Prior Year Acquisition (continued)

(b) Acquisition of Shanghai Hejian Nutritional Food Products Company Limited ("Hejian") (continued) An analysis of the cash flows in respect of the acquisition is as follows:

		RMB 000
Cash and bank balance	acquired	10,030
Net cash inflow on acqu	uisition (included in cash flows from investing a	activities) 10,030
to the consolidated pro	R V J)TFJKUJJBP1000 P O U S3J.C#V U F E fit before tax for the six months ended 30 June year, revenue and profit before tax of the B O E 3.#	e 2016. If the acquisition had taken place at

The goodwill recognised is primarily attributed to the expected synergies and other benefits from combining the assets and activities of Hejian with those of the Group. The goodwill is not deductible for income tax purposes.

5 I E S P V Q D VUSSSBFOETDBPDTPUGPTP#O G PUSIB D R V J 5 V FUT BPDTUBJTPE F O expensed and are included in administrative expenses in profit or loss and are part of operating cash flows in the statement of cash flows.

### 21. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

As at 30 June 2017 Financial assets

	Loans and receivables RMB 000	Available- for-sale financial assets RMB 000	Total RMB 000
Available-for-sale investments Trade receivables Financial assets included in prepayments, deposits and other receivables Cash and cash equivalents Pledged deposits Long term deposits			

### Financial liabilities

	Financial liabilities at amortised cost RMB 000	Total RMB 000
Trade payables Interest-bearing loans and borrowings Financial liabilities included in other payables and accruals		

### 21. FINANCIAL INSTRUMENTS BY CATEGORY CONTINUED

### As at 30 June 2016 Financial assets

	Loans and receivables RMB'000	Available- for-sale financial assets RMB'000	Total RMB'000
Available-for-sale investments	-	3,000	3,000
Trade receivables	34,162	_	34,162
Financial assets included in prepayments,			
deposits and other receivables		-	
Cash and cash equivalents		-	
Pledged deposits	1,199	-	1,199
Long term deposits	1,487	-	1,487

3,000

Financial liabilities

	Financial liabilities at amortised cost RMB'000	Total RMB'000
Trade payables Financial liabilities included in other payables and accruals	23,879	23,879
	31,314	31,314